

Why do you charge one rate for everything?

It is very important to your success to have **affordable and readily available** administrative assistance. When you work with a VA, you have the best of both worlds. Executive Virtual Assistance® is at your service anytime during business hours but you only pay for the time it takes us to perform the tasks you need help with.

The billing rate for VAs ranges from \$30 to \$75 an hour. For higher level skills such as web site development, web design, graphics design, marketing assistance, copy writing and other advanced skills, the rate can be as high as \$75 an hour.

At the same time, the lesser skilled tasks such as word processing, basic spreadsheet, PPT presentations, data entry, would cost you in the range of \$30 to \$40 an hour.

The hourly rate we bill is a fair market value for the wide range of tasks we perform. Billing one rate for everything keeps billing simple for everyone. So while you may be paying more for us to do a simple task, we also do not charge you more for the complex, time sensitive and critically important tasks.

I urge you to visit the United States Department of Labor website and review the MEDIAN and MEAN wages set for the various areas of service we provide. Take those facts and compare them to the COST COMPARISON document on this web site. **The overhead cost savings alone makes it clear we have created a win-win solution for you.**

EXTREMELY IMPORTANT FACT

You don't have to spend time shopping the universe for the best resources for the various tasks in the examples given. Executive Virtual Assistance® takes care of EVERYTHING ADMINISTRATIVE for you.

SINCE TIME IS YOUR MOST VALUABLE ASSET - THAT'S PRICELESS!

If you are the kind of person who feels the need to pay the lowest dollar for every service you receive, YOU ABSOLUTELY WILL GET WHAT YOU PAY FOR. Low quality work delivered with a half-hearted dedication to your goals.

If you don't understand the value of the service we deliver, the relationship we build with you and you don't place importance on the quality of the work done...then Executive Virtual Assistance® is NOT the service for you.

Our rate is never negotiable and in the 7 years we've been doing business NOT ONE TIME has a client been dissatisfied with the time it takes us to perform work. We pride ourselves on being very efficient and productive.

Let's face it. You and I experience poor service at many US companies because they have sacrificed quality all in the name of saving a buck.

Executive Virtual Assistance® stands for EXCELLENCE, SERVICE FROM THE HEART, DEDICATION, and RELIABILITY. You will not only find great value in our service you will soon be asking yourself how you got along without us.